

Message Text

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70

ACTION EA-14

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E.O. 11652: N/A

TAGS: ETRD CH

SUBJ: M. W. KELLOGG PLANT CONSTRUCTION IN PRC

SUMMARY. M. W. KELLOGG CO. OFFICIALS VISITED THE SITES IN HEILUNGKIANG, LIAONING, AND SZECHUAN OF THE FIRST THREE AMMONIA PLANTS THEY WILL BE INSTALLING IN THE PRC. THEY ARE CONCERNED ABOUT THE PROBLEMS OF ISOLATION FOR THE AMERICANS WHO WILL BE WORKING THERE. END SUMMARY.

1. THREE KELLOGG COMPANY OFFICIALS, JOSEPH BARGONETTI, PAT O'LEARY, AND PAUL WEBERLING, HAVE JUST COMPLETED TRIPS TO THE SITES OF THE FIRST THREE AMMONIA PLANTS THAT KELLOGG HAS SOLD AND WILL BE HELPING TO INSTALL IN THE PRC. THE LOCATIONS, PREVIOUSLY KNOWN ONLY IN GENERAL TERMS, ARE AS FOLLOWS (ALL NAMES IN PHONETICS):

A. WO LI TUN, WHICH IS BETWEEN ANTA AND LUNGFENG (WHERE THERE IS AN OIL REFINERY) IN HEILUNGKIANG. THE TACHING OIL FIELDS ARE IN THIS AREA. USLO MAPS ARE NOT SUFFICIENTLY DETAILED, BUT THERE IS A TOWN WITH A NAME SIMILAR TO WO LI TUN NORTHWEST OF ANTA, AND THE KELLOGG MEN MAY MEAN

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LUNG CHIANG (INSTEAD OF LUNGFENG), WHICH IS FARTHER TO THE

NORTHWEST.

B. PANSCHAN IN LIAONING PROVINCE, SOUTHWEST OF SHENYANG. THE KELLOGG MEN SAID THE CLOSEST RAIL STATION IS AT KOU PANG TZU (WHICH IS ON THE LINE BETWEEN HSINMIN AND CHINCHOU).

C. ANFU IN SZECHUAN PROVINCE, WHICH THE KELLOGG MEN DESCRIBED AS ABOUT 15 KM PAST LUCHOW. TO GET THERE FROM PEKING, THEY FLEW 3-1/2 HOURS TO CHENG TU, AND THEN DROVE FOR 8-1/2 HOURS. THEY WERE TOLD IT IS POSSIBLE TO TAKE A TRAIN PART WAY FROM CHENG TU, AND THEN DRIVE ONLY ABOUT 2 HOURS. THE ADDRESS THEY WERE GIVEN IS LUCHOW NATURAL GAS CHEMICAL WORKS. THEY WERE ALSO TOLD THERE IS NO TELEPHONE LINE AT ANFU OR LUCHOW WHICH FOREIGNERS CAN USE, BUT THE CHINESE SAID THEY WOULD LOOK INTO THE MATTER.

2. THE KELLOGG PEOPLE HAVE NOT YET BEEN TOLD WHERE THE NEXT FIVE AMMONIA PLANTS WILL BE INSTALLED. THEY EXPECT THAT THEIR FIRST PEOPLE TO SUPERVISE CONSTRUCTION AND INSTALLATION WILL ARRIVE IN CHINA IN LATE AUGUST. ONE OR TWO MEN WILL BE AT EACH OF THE CONSTRUCTION SITES FOR A YEAR OR MORE, AND SOME 20 OTHER PERSONS (MOST FROM SUPPLIER FIRMS) WILL BE WORKING AT THE SITES FOR SHORTER PERIODS OF TIME.

3. THE KELLOGG OFFICIALS ARE VERY CONCERNED ABOUT THE PROBLEMS OF ISOLATION, ESPECIALLY AT THE SZECHUAN SITE, AND ASKED FOR USLO ASSISTANCE IN OBTAINING INFORMATION ABOUT POSTAL SERVICE, AIR FREIGHT SHIPMENTS, CHINESE CUSTOMS REGULATIONS, ETC.

4. O'LEARY AND WEBERLING, WHO ARE RETURNING TO THE U.S. THIS WEEKEND, ASKED FOR A CONTACT POINT AT STATE. WE ADVISED THEM TO BE IN TOUCH WITH PRCM. BARGONETTI WILL REMAIN IN PEKING FOR ANOTHER COUPLE OF WEEKS. OTHER KELLOGG OFFICIALS AND ENGINEERS ARE NOW IN PEKING WORKING WITH THE CHINESE ON TECHNICAL PREPARATIONS FOR THE CONSTRUCTION OF THE FIRST THREE PLANTS.

5. BARGONETTI, O'LEARY, AND WEBERLING, WHO ARE NOT LIMITED OFFICIAL USE

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KNOWLEDGEABLE ABOUT CHINA, HAD LITTLE TO CONTRIBUTE ABOUT CURRENT ATMOSPHERICS IN THE PLACES THEY VISITED IN THE NORTHEAST AND SZECHUAN. IN RESPONSE TO QUESTIONS, THEY SAID THEY SAW MANY POSTERS (WHICH THEY DIDN'T UNDERSTAND) BUT NO EVIDENCE OF BIG MEETINGS OR PARADING. PEOPLE ON THE STREETS WERE VERY CURIOUS ABOUT THEM BUT FRIENDLY. JENKINS

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